



Hana retail price

MC phono cartridges	RRP
EL cartridge with elliptical stylus Low out - 0.5mV/1kHz	855
EH cartridge with elliptical stylus High out - 2mV/1kHz	855
SL cartridge with nude natural diamond Shibata-stylus Low out - 0.5mV/1kHz	1,195
SL mono cartridge with nude natural diamond Shibata-stylus Low out - 0.5mV/1kHz	1,195
SH cartridge with nude natural diamond Shibata-stylus High out - 2mV/1kHz	1,195
ML cartridge nude natural Diamond Microline stylus Low out - 0.4mV/1kHz	1,995
MH cartridge nude natural diamond Shibata-stylus High out - 2mV/1kHz	1,995
UB Umami Blue cartridge Microline Nude Diamond Low out - 0.4mV/1kHz	4,250
UR Umami Red cartridge Microline Nude Diamond Low out - 0.4mV/1kHz	6,600

All prices in AUD RRP include 10% GST Subject to change without notification Valid from 01 Jan 2023 This price list supersedes all previous price lists

Warranty: 1 year - final decision about the warranty will be made by Excel Sound, after inspection of the returned cartridge at the factory laboratory