



Hana retail price

| MC phono cartridges | RRP |
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| EL cartridge with elliptical stylus Low out - 0.5mV/1kHz | 855 |
| EH cartridge with elliptical stylus High out - 2mV/1kHz | 855 |
| SL cartridge with nude natural diamond Shibata-stylus Low out - 0.5mV/1kHz | 1,195 |
| SL MKII NEW cartridge with nude natural diamond Shibata-stylus Low out - 0.4mV/1kHz | 1,390 |
| SL mono cartridge with nude natural diamond Shibata-stylus Low out - 0.5mV/1kHz | 1,195 |
| SL mono MKII NEW cartridge with nude natural diamond Shibata-stylus Low out - 0.4mV/1kHz | 1,390 |
| SH cartridge with nude natural diamond Shibata-stylus High out - 2mV/1kHz | 1,195 |
| SH MKII NEW cartridge with nude natural diamond Shibata-stylus High out - 2mV/1kHz | 1,390 |
| ML cartridge nude natural Diamond Microline stylus Low out - 0.4mV/1kHz | 1,995 |
| MH cartridge nude natural diamond Shibata-stylus High out - 2mV/1kHz | 1,995 |
| UB Umami Blue cartridge Microline Nude Diamond Low out - 0.4mV/1kHz | 4,250 |
| UR Umami Red cartridge Microline Nude Diamond Low out - 0.4mV/1kHz | 6,600 |

All prices in AUD RRP include 10% GST Subject to change without notification Valid from 01 September 2024 This price list supersedes all previous price lists

Warranty: 1 year - final decision about the warranty will be made by Excel Sound, after inspection of the returned cartridge at the factory laboratory