



Hana retail price

MC phono cartridges	RRP
EL cartridge with elliptical stylus Low out - 0.5mV/1kHz	855
EH cartridge with elliptical stylus High out - 2mV/1kHz	855
SL MKII cartridge with nude natural diamond Shibata-stylus Low out - 0.5mV/1kHz	1,390
SL MKII mono cartridge with nude natural diamond Shibata-stylus Low out - 0.5mV/	1,390
SH MK II cartridge with nude natural diamond Shibata-stylus High out - 2mV/1kHz	1,390
ML cartridge nude natural Diamond Microline stylus Low out - 0.4mV/1kHz	1,995
MH cartridge nude natural diamond Shibata-stylus High out - 2mV/1kHz	1,995
UB Umami Blue cartridge Microline Nude Diamond Low out - 0.4mV/1kHz	4,250
UR Umami Red cartridge Microline Nude Diamond Low out - 0.4mV/1kHz	6,600
UBK Umami Black cartridge Microline Nude Diamond Low out - 0.5mV/1kHz	17,000

All prices in AUD RRP's include 10% GST Subject to change without notification Valid from 01 September 2025. This price list supersedes all previous price lists

Warranty: 1 year - final decision about the warranty will be made by Excel Sound, after inspection of the returned cartridge at the factory laboratory



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